

Would you like to **turn your** students or employees **into financial professional & mini-presidents** with 3 hours of training?

Service Product Overview

- With the evolution of AI, all people are expected to become **"professional employees & mini-presidents"** for the world.
- To do so, each of us must be able to quantify the value of our work and business and **communicate it objectively in monetary terms.**
- With just 3 hours of seminar, anyone can do it. We will instruct you on the creation of the JPR's original **"GCC9BOX™"** (A4, 2-page Excel sheet), which will make it possible for anyone to do so.
- With JPR's aftercare, the training participants acquired the know-how to freely utilize the **GCC9BOX™** to quantify value.
- These methods are very effective, even in Japan, where value creation literacy lags behind that of other countries.

The framework is based on the theory of corporate value developed by J-Phoenix Research Corporation ("JPR"), which emphasizes the three elements of **Growth** (sales growth), **Connection** (improved connections between people and business = higher return on capital), and **Confidence** (improved trust = lower business risk). The report was created from the perspective of GCC Management™, which emphasizes the three elements of sales growth, connection (improved human and business connections = higher return on capital), and confidence (improved trust = lower business risk). We actually use these know-how to create securities analyst reports and distribute them globally.

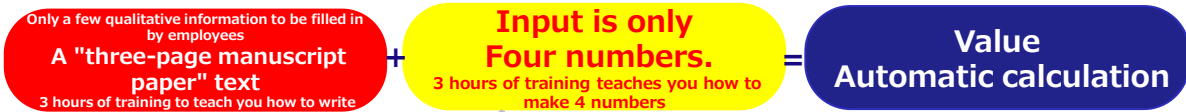
Ideal for these needs

- I would like each students or employee to **think in numbers** from a long-term perspective, from a presidential mindset, making comprehensive judgments about not only sales, but also **cost structure, balance sheet thinking, 10-year vision, risks, etc.**
- We want to **quantify** and easily compare in the **same format** when working on diverse projects and diverse new projects with various cultural background.
- We are a publicly traded company, or a company seeking to become publicly traded, where employees work together to create quantitative value creation data and communicate it to banks and investors.
- We would like to disclose this in our annual report as the content of our training in human capital management for listed companies to win the confidence of **investors.**
- We would like to strengthen **"management that is conscious of cost of capital and stock price"** as required by sustainable investors.
- We aim to educate our students to become proficient in value creation, preparing them to be future CFOs, CEOs, investment bankers, and asset managers."

Excel sheet to support calculation of corporate value

GCC9BOX™

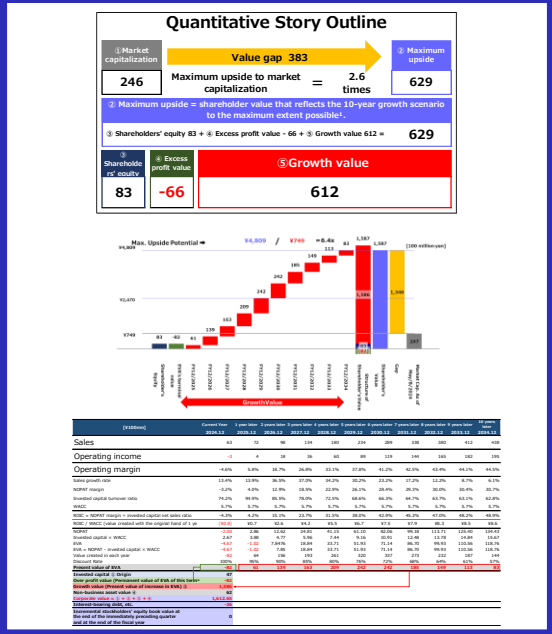
Real Customer Case Studies



Growth: Turnaround in tile business and upside in investment business	Value and growth potential	Net sales
<p>Value and worldview</p> <p>Multiplication of tradition and cutting-edge</p> <p>DAWTO has 139 years of history and tradition as a cornerstone in the production and sales business. DAWTO aims to pursue coexistence and design by building relationships with overseas designers and collaborating with overseas companies. In addition, DAWTO is pursuing investment business in overseas. Capital Management, Co., Ltd. and Daito Technologies Incorporated, and aims for profitability and long-term growth through both stock-type earnings from investment business.</p>	<p>Contribution to markets through the investment</p> <p>In the tile business, DAWTO provide high conversion products for users and one design created in collaboration with overseas designers. Touchstone Capital Management has been in the business of selling Japanese Touchstone Capital Management to foreign institutional investors. We now expand it globally to include overseas institutions. Investors and DAWTO are engaged in digitizing real estate and small lots. Daito Technologies is engaged in investment activities in venture companies that contribute to reducing environmental impact and advancing scientific technology.</p>	<p>CAGR of 21.0% expected</p> <p>FY2024.12: 63 FY2034.12: 438</p> <p>Enjoying 3x growth</p> <p>Growth value 612</p>
Connection: Leverage human networks and investments	Business model	ROIC
<p>Strategy</p> <p>Evolution of tile business and utilization of human resources</p> <p>To further evolve the tile business, we will collaborate with overseas designers and utilize web marketing to expand sales channels. In the investment business, we have recruited and utilized excellent human resources in both the tile and venture capital businesses, making full use of their domestic and overseas networks to develop and invest in quality properties and projects.</p>	<p>Investment funds are raised domestically and internationally</p> <p>Chairman Tomonori Kato has a strong human network. In January 2022, DAWTO raised funds through a third-party allocation of new shares to FAT Capital Fund LLC (TAF) based in Honolulu, Hawaii. The funds will be used to raise human resources in investment activities.</p>	<p>Expected to improve by 55.1 points</p> <p>FY2024.12: -4.3 FY2034.12: 50.9</p> <p>Operating Profit Margin -4.6% → 44.5%</p> <p>Investment Capital/Sales ratio 107.5% → 87.5%</p> <p>Excess profit value -66</p>
Confidence: Contributing to society and creating local jobs through investment	Contributes to social sustainability	WACC
<p>Financial sustainability</p> <p>Support comes from the chairman's connections</p> <p>DAWTO is attracting investor funds from its chairman's connections, which allows for bold measures to be taken. Funds are available until the tile business becomes profitable and the investment business becomes profitable, making the company financially sustainable. DAWTO's funding is established jointly with other group companies, and its cash flow is more stable than that of other small venture capital firms.</p>	<p>Contributes to both local and global</p> <p>DAWTO has a corporate culture that prioritizes quality and environmental protection, is hiring external employees. DAWTO enhances advanced management capabilities. DAWTO is dedicated to employee training and safety. We have established sustainable management processes, continuous quality improvement, job creation, and community contributions. In investment business, DAWTO supports the growth of venture companies, contributing to society and developing technologies in disaster response to protect the natural environment.</p>	<p>Maintenance of status quo</p> <p>10.6%</p> <p>Maintenance of status quo</p> <p>9</p> <p>Capital stock 83</p>

Automatically generated

Visualizing numbers in a way that is easy for the everyone and satisfies financial professionals around the world as well.



Page 1 Input

Categorize qualitative stories by the three elements of value and link them to quantitative information

Page 2 Output

Detailed 10-year long-term corporate value calculation